



**2023 Preferred Partner
Commission Program**
Effective January 1, 2023

2019 Sailed Commissionable Cruise Fare Revenue	2023 Commission Percentage
\$650,000+	17%
\$325,000 - \$649,999	16%
\$250,000 - \$324,999	15%
\$175,000 - \$249,999	14%
\$100,000 - \$174,999	13%
\$50,000 - \$99,999	12%
\$1- \$49,999	11%

- Participation in the 2023 Preferred Partner Commission program is based on your affiliation with a preferred consortium or marketing group with Oceania Cruises.
- 2023 Commission Percentage is determined on 2019 Sailed Commissionable Cruise Fare Revenue.
- Commissionable Cruise Fare Revenue is defined as the cruise only portion, exclusive of any land, hotel, air, or excursion packages, credits, taxes, fees, and/or any portion of the booking identified as *non-commissionable*.
- The commission percentage earned at point of sale is not retroactive on group contracts or FIT bookings made prior to January 1, 2023.
- Commission percentage earned as of January 1, 2023, is applicable to all FIT bookings and group contracts made between January 1, 2023 and December 31, 2023, regardless of sail date.