

## Commission:

Commission Tiers on Past Years Weighted Avg Gross Revenues (19-21-22)	Commission
\$0 - \$50,000	12%
\$50,001 - \$300,000	12%
\$300,001 - \$500,000	12%
\$500,001 - \$999,999	15%
\$1,000,000+	16% - 17%

**Reminder:** 5% Commission earned on Air, Pre/Post Land Arrangements, Mid-Voyage Land Adventures, and Insurance.

### 2023 KICKER INCENTIVES:

- +1% on all EXPEDITION bookings
- +1% on all NEW TO SILVERSEA bookings
- +1% on all NEW TO REPEATER bookings

Agencies will have the ability to increase commission up to 2% over their base level with Kicker points. Kicker commission points are earned at source (when booking is made) and paid with the base commission earned.

### Definitions:

- **NEW TO SILVERSEA:** Guest who has never sailed with Silversea based on Silversea records.
- **NEW TO REPEATER:** Guest who has only cruised one time with Silversea (second cruise has not sailed yet).
- **REPEATER:** Guest who has cruised two or more times with Silversea.

*All of these definitions relate to the guest's sailings with Silversea, regardless of the channel booked.*

- [Commission FAQs](#) 
- [SAMPLE Enhanced Earnings Opportunities Flyer](#) 